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Miscellaneous  * Asterisks denote mandatory information		
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Announcement submitted on behalf of	UNIFIED COMMUNICATIONS HLDGLTD	
Announcement is submitted with respect to *	UNIFIED COMMUNICATIONS HLDGLTD	
Announcement is submitted by *	ANTON SYAZI AHMAD SEBI	
Designation *	EXECUTIVE DIRECTOR	
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Announcement Title \*

QUARTERLY UPDATE PURSUANT TO LISTING RULE 1313(2) FOR THE QUARTER ENDED 31 MARCH 2008

Description

Please refer to the attachment.

#### Attachments:

❷ UCHL\_Quarterly\_update\_for\_quarter\_ended\_31March2008.pdf
Total size = 151K
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## UNIFIED COMMUNICATIONS HOLDINGS LIMITED

Company Registration. 200211129W

# QUARTERLY UPDATE PURSUANT TO LISTING RULE 1313(2) FOR THE QUARTER ENDED 31 MARCH 2008

On 5 March 2008, Unified Communications Holdings Limited ("UCHL" or "the Group") was included on the Watch List pursuant to Listing Rule 1311.

Further to Listing Rule 1313 (2), the Board of Directors of UCHL wishes to provide the following updates for the quarter ended 31 March 2008:

### (a) Update on Financial Situation

As announced on 14 May 2008, the Group recorded a net profit after tax of \$\$0.5million for the quarter ended 31 March 2008, as compared to a net loss of \$\$1.46 million for the corresponding quarter in 2007. This marks a significant year-on-year improvement of \$\$1.9 million in the bottom line performance of the Group for the first quarter of the financial year.

The improvement in the Group's net profit after tax is attributable to the significantly improved revenue for the period ended 31 March 2008, an increase of \$\\$3.8 million on the revenue achieved for the period ended 31 March 2007. This improvement in revenue was driven primarily by higher project revenues achieved by the Group's Proprietary Solutions business segment.

The Group had also achieved earnings before interest, taxation, depreciation and amortization ("EBITDA") of S\$1.1 million for the quarter ended 31 March 2008, representing a S\$1.7 million improvement on the loss before interest, taxation, depreciation and amortization of S\$0.6 million recorded by the Group for the same quarter in 2007.

The Group's improved financial performance for the quarter ended 31 March 2008, as compared to the same period in 2007, reflects the significant progress achieved by the Group in executing its three key strategies to deliver revenue growth and tangible improvements in profitability.

These positive results of the Group's strategies to deliver revenue growth had already been visible prior to the quarter ended 31 March 2008, and can be seen in the results for the year ended 31 December 2007, a year in which the Group recorded a \$\$8.8 million (or 55%) increase in revenue on the corresponding result for 2006. This substantial improvement in revenue in 2007 - that had been driven primarily by revenue growth achieved in the second half of 2007 - had contributed to a significant increase in gross profit of the Group for the year.

However, such significant growth in 2007 did not translate to a return of the Group to a net profit position for the year, primarily due to high 'other operating expenses' recorded for 2007 - of some \$\$5.8 million - that had more than offset the positive impact of the growth achieved in revenue and gross profit. These other operating expenses of the Group in 2007, related primarily to impairment allowances for receivables, allowances for inventory obsolescence, inventories written-off, loss on disposal of plant and equipment and plant and equipment write-offs, all of which can be regarded as 'exceptional items'.

Excluding the financial impact of such 'exceptional items' within the Group's other operating expenses in 2007, the effect on the Group's profitability for the year is significant. From a loss before interest, taxation, amortization and depreciation and net loss after tax position, the Group would have recorded an alternative EBITDA result of \$\$4.1 million and a net profit after tax. These alternative results, when such 'exceptional items' are excluded, is representative of the improvement in performance of the Group's businesses at the operations level, especially when compared to the adverse performance achieved by the Group in the preceding years of 2006 and 2005.

The financial performance of the Group for the quarter ended 31 March 2008 represents a continuation of the sound revenue and gross profit performance delivered by the Group in the second half of 2007, but without the adverse impact on net profit of any high 'exceptional items' within the Group's other operating expenses.

The Group's financial situation has improved for the quarter ended 31 March 2008, and the Group is cautiously optimistic that the performance can be sustained for the remainder of the current financial year as the Group's key strategies are increasingly realized.

### (b) Update on Future Direction

The Group will continue to strive towards maintaining profitability guided by the growth strategies that have been adopted—the strategies that have begun to show their early results at the operations level since the second half of 2007, and that have resulted in the return of the Group to net profitability for the quarter ended 31 March 2008.

Management focus will continue to be applied on driving improvements in the growth and profitability delivered by the Group's Proprietary Solutions and OSS business segments. This involves continued efforts in executing the strategies and tactics to continuously strengthen the Group's position within the following businesses and markets:

- (i) mobile data and value-add-services (VAS) solutions/ applications;
- (ii) recurring revenue streams via managed services; and
- (iii) the fast-growing telecommunications markets of South East Asia, South Asia and the Middle East.

The Group believes that the majority of the mobile telecommunications markets the world over continue to offer significant opportunities for profitable growth, especially within the business areas and market segments being targeted and addressed by the Group. The demand for mobile data and VAS solutions and services, as well as managed services relating to mobile network OSS in particular, remains robust and is not expected to abate. The currency and relevance of the Group's solutions technologies and know-how to these specific segments or business areas within the overall telecommunications markets continue to offer the most lucrative business opportunities for the Group.

As such, the Group intends to maintain its current direction and focus on the high-growth mobile telecommunications markets of South East Asia, South Asia and the Middle East, in the specific market segments of mobile data and VAS solutions, managed services and OSS that are addressed by both the Proprietary Solutions and OSS business segments of the Group.

The Distribution business segment of the Group however, continued to suffer declining performance in the quarter ended 31 March 2008 and is now seeing significantly fewer and less lucrative

opportunities for growth. This business segment of the Group is also not exclusively focused on the high-growth mobile telecommunications market, as is the case for the Group's Proprietary Solutions and OSS business segments. In light of this lesser focus on the mobile telecommunications market, and the negative performance of and outlook for the Distribution business segment, the Group intends to progressively exit from this business area in 2008 in order to intensify the focus of its resources solely in the Proprietary Solutions and OSS business segments. This will allow the Group to pursue profitable business opportunities related only to the provision of solutions and services to the mobile telecommunications market.

(c) Update on Initiatives to Facilitate Removal from the Watch List

The Group's growth and development strategies adopted in 2006 to deliver improvements in financial and operating performance have started to show tangible results in the quarter ended 31 March 2008. The positive results from the ongoing execution of these growth strategies within the Proprietary Solutions and OSS business segments in the upcoming quarters are expected to progressively contribute to the improvement in the performance of the Group, to facilitate the Group's removal from the Watch List.

The hastening of the Group's other efforts in the current financial year to:

 exit from business activities that continue to contribute to be loss-making or that do not offer clear a path to profitability, namely the Distribution business segment;

2. further strengthen its solutions portfolio, its product development and solution delivery and implementation functions; and

3. bolster sales and marketing channels within its regions of focus;

is believed to aid the facilitation of the removal of the Group from the Watch List.

The Group also intends to reinvigorate and intensify its investor communication and investor relations activities and initiatives in the second half of the current financial year, to increase awareness in the investing community of the Group's progress in executing the key strategies to improve the Group's performance.

By Order of the Board

Anton Syazi Ahmad Sebi Executive Director

Date: 2 June 2008