



unified  
communications

## PRESS RELEASE

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## **Unified Communications to OEM its proprietary**

### ***UniLink SS7 Gateway to Quintum***

- *US-based Quintum will bundle UniLink SS7 Gateway to its VoIP solution for sale to its distributors and customers*

**SINGAPORE – 18 June 2004 – Mainboard-listed Unified Communications Holdings Limited (“Unified Communications”),** an award-winning provider of proprietary products and customised solutions for the telecommunications industry, is strengthening its relationship with leading US-based Voice over Internet Protocol (“VoIP”) equipment manufacturer, Quintum Technologies Inc (“Quintum”).

Unified Communications announced today that its wholly-owned subsidiary, Unified Communications Sdn Bhd (“UCSB”), has signed a non-binding Memorandum of Understanding (“MOU”) with Quintum whereby UCSB will OEM its proprietary *UniLink SS7 Gateway* to Quintum, who will bundle it with Quintum’s VoIP solution and sell it to its distributors and customers.

UniLink is one of two proprietary platforms used by Unified Communications to provide a wide range of voice-related products and solutions for its customers. SS7 or Signaling System 7 is an international telecommunications standard which enables telephone calls to be set up more efficiently and reliably. *UniLink SS7 Gateway* is a product that provides seamless integration of communications equipment into an existing SS7 telecommunications network.

This latest collaboration between Unified Communications and Quintum, a leading US-based VoIP equipment manufacturer with sales and marketing capabilities in the telecommunications and Information and Communications Technology (“ICT”) industry, is in line with Unified Communications’ strategy of leveraging its technology and developing effective telecommunications solutions for its partners.

Highlighting the significance of the MOU, Mr Wong Tze Leng, CEO of Unified Communications, said, “We have been working on SS7 signaling for more than 5 years and have a strong base of technical competency in this area. In this agreement, we will be using our *UniLink SS7 Gateway* signaling to help Quintum’s equipment integrate into an existing SS7 telecommunications network. In turn, Quintum will be able to leverage on the stability and readiness of our SS7 signaling gateway to offer their customers instant access to a SS7 network.”

“Recognising the growing popularity of SS7 signaling in the modern international traffic market, this collaboration with Unified Communications will allow us to compete well in the market for SS7 signaling. Together with our own Analog/R2/ISDN offering, we will have all, if not most of, major signaling protocols used in today’s telephone network to offer our customers,” said Mr Chen Cheng, CEO of Quintum.

UCSB and Quintum mutually agree to enter into negotiations in good faith, with a view to enter into a formal agreement to set out the agreed terms and conditions for the OEM project. The MOU is valid for a period of six months from the date of execution of the MOU, unless otherwise extended by mutual agreement between UCSB and Quintum.

Unified Communications will make further announcements in relation to the MOU as and when terms are finalised.

### **About Unified Communications**

*Established in 1998, Unified Communications is an award-winning provider of proprietary products and customised solutions in the telecommunications industry. Based on its proprietary platforms, **UniLink** and **MExLink**, the Group develops a wide range of voice-related and mobile data communications solutions for telecommunications industry players such as telco operators, service providers and enterprises.*

*The Group has 2 software and system development centres in Kuala Lumpur and the Multimedia Super Corridor ("MSC") in Cyberjaya, 5 offices in Singapore, Malaysia, Philippines, Hong Kong and Thailand, and various service support arrangements in Beijing and Shenzhen (China), Jakarta (Indonesia), Karachi (Pakistan) and Los Angeles (USA). Its customer base spans across the ASEAN region, Greater China, West Asia, Indochina, the Middle East and the USA, and includes SingTel, Starhub, Telekom Malaysia, Smart Communications, KG Telecom, China Telecom, Saudi Telecom and Global Telecom.*

*To date, Unified Communications has won several accolades. It was ranked 45<sup>th</sup> in the Deloitte Touche Tohmatsu "Asia Pacific Technology Fast 500" programme and first in Malaysia's Golden Bull Awards in 2003. In 2002, it was ranked 9<sup>th</sup> in the Enterprise 50 Awards. The Group was also awarded MSC status by the Multimedia Development Corporation in Malaysia in 2000, two years after the Group's establishment.*

### **About Quintum Technologies, Inc.**

*Headquartered in Eatontown, NJ, Quintum specialises in VoIP technologies that bring reliability and voice clarity of public telephone networks to Internet telephony. Its Tenor VoIP MultiPath switch product lines are designed to help businesses of all sizes achieve a risk free migration to a converged network. Quintum's Tenor product line offers a wide range of unique features that differentiate it from other VoIP solutions. These features include real time PSTN failover that eliminates risk from poor IP Quality of Service, MultiPath call routing allowing easy installation into existing data and telecom environments, and transparent communication across NAT (network address translation) firewalls. Quintum Technologies sells its MultiPath switches worldwide through its direct sales force and a network of resellers and distributors.*

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