## SECOND QUARTER RESULTS \* FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT

\* Asterisks denote mandatory information

Name of Announcer *	UNIFIED COMMUNICATIONS HLDGLTD
Company Registration No.	200211129W
Announcement submitted on behalf of	UNIFIED COMMUNICATIONS HLDGLTD
Announcement is submitted with respect to *	UNIFIED COMMUNICATIONS HLDGLTD
Announcement is submitted by *	Anton Syazi Ahmad Sebi
Designation *	Executive Director and Chief Executive Officer
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## >> ANNOUNCEMENT DETAILS

The details of the announcement start here ...

For the Financial Period Ended *	30-06-2011
Description	Please see attached.
Attachments	UCHL_Announcement_Q2_2011_12082011.pdf UCHL_Negative_Assurance_Q2_2011_12082011.pdf Total size = 98K (2048K size limit recommended)

## UNIFIED COMMUNICATIONS HOLDINGS LIMITED

(Incorporated in the Republic of Singapore) (Company registration no.: 200211129W)

Second Quarter Financial Statements and Dividend Announcement for the Period Ended 30 June 2011

## PART 1 - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2, Q3 & Q4), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

Set out below are the financial statements for the second quarter ended 30 June 2011

#### **Consolidated Income Statement**

		Group		······································	Group	
	Qu	arter ended 30 Ju	ne	6 mc	onths ended 30 Jur	ie
	Q2 2011	Q2 2010	Inc/(dec)	2011	2010	Inc/(dec)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Revenue	3,966	2,790	42	7,188	7,832	(8)
Cost of sales	(2,238)	(1,221)	83	(3,618)	(4,018)	(10)
Gross profit	1,728	1,569	10	3,570	3,814	(6)
Other operating income	253	435	(42)	379	835	(55)
Expenses:						
Technical support expenses	(762)	(669)	14	(1,412)	(1,291)	9
Distribution costs	(463)	(563)	(18)	(928)	(988)	(6)
Administrative expenses	(506)	(526)	(4)	(1,032)	(998)	3
Other operating expenses	(45)	(136)	(67)	(146)	(752)	(81)
Finance costs	-	-	(100)	-	(1)	(100)
Share of profit from an equity-accounted associate	277	322	(14)	562	601	(7)
Profit before income tax	482	432	12	993	1,220	(19)
Income tax expenses	(13)	(12)	4	(32)	(29)	10
Profit for the period	469	420	12	961	1,191	(19)
Profit attributable to:						
Owners of the Company	315	526	(40)	738	838	(12)
Non-controlling interest	154	(106)	(245)	223	353	(37)
Profit for the period	469	420	12	961	1,191	(19)

## Consolidated Statement of Comprehensive Income

		Group			Group	
	Qua	Quarter ended 30 June		6 months ended 30 June		
	Q2 2011	Q2 2010	Inc/(dec)	2011	2010	Inc/(dec)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Profit for the period	469	420	12	961	1,191	(19)
Other comprehensive income:						
Exchange difference on translating foreign operations	(592)	101	(686)	(682)	1,408	(148)
Total comprehensive income/(expense) for the period	(123)	521	(124)	280	2,599	(89)
Total comprehensive income/(expense)						
attributable to:						
Owners of the Company	(263)	628	(142)	76	2,207	(97)
Non-controlling interest	140	(107)	(231)	204	392	(48)
Total comprehensive income/(expense) for the period	(123)	521	(124)	280	2,599	(89)

## 1(a)(ii) Notes to income statement

The following items have been included in arriving at profit before income tax:

		Group			Group	
	Quarter ended 30 June			6 months ended 30 June		
Ī	Q2 2011	Q2 2010	Inc/(dec)	2011	2010	Inc/(dec)
•	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Other operating income, comprising:						
Foreign exchange gain	72	194	(63)	114	523	(78)
Write back of allowance for inventories obsolescence	-	-	-	8	-	100
Interest income	88	229	(61)	152	274	(45)
Gain on disposal of a subsidiary	83	-	100	83	- 1	100
Other operating expenses, comprising:						
Allowance for inventories obsolescence	-	3	(100)	-	3	100
Amortisation of development costs and intellectual						
property	(171)	(137)	25	(331)	(296)	12
Depreciation of plant and equipment	(149)	(148)	1	(305)	(291)	5
Foreign exchange loss	(41)	(135)	(70)	(137)	(630)	(78)
Loss on disposal of plant and equipment	(1)	-	100	(1)	-	100
Allowance for impairment loss on plant and equipment	_	1	(1)	-	(116)	(100)
Plant and equipment written off	3	-	-	-	(1)	(1)

## **Balance Sheets**

	As at	As at			
		ASat	As at	As at	
	30/06/2011	31/12/2010	30/06/2011	31/12/2010	
	S\$'000	S\$'000	S\$'000	S\$'000	
ASSETS					
Non-current assets					
Property, Plant and equipment	6,759	3,799	-	_	
Intangible assets	3,653	3,286	-	-	
Investments in subsidiaries	- 0,000		32,734	32,734	
Investment in an associate	896	1,449	-		
Deferred income tax assets	42	43	_	-	
Trade and other receivables	874	2,672	-	-	
Total non-current assets	12,224	11,249	32,734	32,734	
Current assets					
Inventories	111	158	-	_	
Trade and other receivables	7,516	7,043	5,792	6,354	
Cash and cash equivalents	15,428	17,220	166	9	
Total current assets	23,055	24,421	5,958	6,363	
Total assets	35,279	35,670	38,692	39,097	
EQUITY AND LIABILITIES					
Equity					
Share capital	31,948	31,948	31,948	31,948	
(Accumulated losses)/retained earnings	(1,483)	(2,221)	6,278	6,708	
Foreign currency translation reserve	(2,043)	(1,381)	-	-	
Equity attributable to owners of the Company	28,422	28,346	38,226	38,656	
Non-controlling interest	1,230	1,029	-	-	
Total equity	29,652	29,375	38,226	38,656	
Non-current liabilities					
Deferred income tax liabilities	25	25	-	· · · · · · · · · · · · · · · · · · ·	
Total non-current liabilities	25	25			
Total Hon Outlott Habilito					
Current liabilities					
Current income tax liabilities	39	39		-	
Trade and other payables	5,563	6,231	466	441	
Total current liabilities	5,602	6,270	466	441	
Total liabilities	5,627	6,295	466	441	
ו טעמו וומאווועפים	0,027	0,230	700	771	
Total equity and liabilities	35,279	35,670	38,692	39,097	

## 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

## Amount repayable in one year or less, or on demand

G	Froup	Gro	up
As at	As at 30/06/2011 As at 31/12/		12/2010
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
- 1	-	-	_

## Amount repayable after one year

G	iroup	Group		
As at 3	30/06/2011	As at 31/12/2010		
Secured	Unsecured	Secured	Unsecured	
S\$'000	S\$'000	S\$'000	S\$'000	
-	-	<b>L</b>	-	

## Details of any collateral

Not applicable

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

## **Consolidated Statement of Cash Flow**

			Group	
			6 months ended	l 30 June
	Q2 2011	Q2 2010	2011	2010
	S\$'000	S\$'000	S\$'000	S\$'000
Operating activities:				
Profit before income tax	482	432	993	1,220
Adjustments for:				
Amortisation of development costs and intellectual property	171	137	331	296
Depreciation of property, plant and equipment	149	148	305	291
Gain on disposal of a subsidiary	(83)	-	(83)	-
Plant and equipment written off	(3)	•	-	1
Allowance for inventory obsolescence	-	(3)	-	(3)
Impairment loss on property, plant and equipment	-	(1)	-	116
Write back of allowance for inventories obsolescence	0	- '	(8)	-
Loss on disposals of plant and equipment	1	-	1	_
Interest income	(88)	(229)	(152)	(274
Share of profit from an equity-accounted associate	(277)	(322)	(562)	(601
Chart of profit from an equity assessment assessment	(=::/	(==/	(552)	
Operating cash flow before movement in working capital	352	162	825	1,046
Changes in operating assets and liabilities				
Inventories	31	6	59	(81)
Trade and other receivables	(1,758)	506	1,359	4,972
Trade and other payables	(33)	(2,007)	(466)	(2,354
Cash (used in)/generated from operations	(1,408)	(1,333)	1,777	3,583
Income tax paid	(9)	(10)	(19)	(26
Net cash (used in)/from operating activities	(1,417)	(1,343)	1,758	3,557
Investing activities:				
Purchase of property, plant and equipment	(83)	(626)	(3,357)	(987
Proceeds from disposals of property, plant and equipment	-		-	5
Disposal of subsidiary, net of cash disposed	(4)	-	(4)	
Development costs paid	(278)	(425)	(718)	(841
Deposits withdrawal from a licensed bank	- 1	- 1	26	
Deposits placement with a licensed bank	(181)	-	(181)	-
Interest received	88	229	152	274
Dividend received from an equity-accounted associate	(11)	508	1,074	508
Net cash used in investing activities	(469)	(314)	(3,008)	(1,041
Financing activities:				
Dividend paid by a subsidiary to non-controlling interest	1	(1)	(81)	(41
Repayments of finance leases	<u>-</u>	(2)	(01)	(3
Net cash from/(used in) financing activities	1	(3)	(81)	(44

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

			Group	
			6 months ende	d 30 June
	Q2 2011	Q2 2010	2011	2010
	S\$'000	S\$'000	S\$'000	S\$'000
Net change in cash and cash equivalents	(1,885)	(1,660)	(1,331)	2,472
Cash and cash equivalents at beginning of the	17,649	20,387	17,195	14,991
financial year (Note 1)				
Effect of exchange rate changes on cash and cash equivalents	(517)	98	(617)	1,362
Cash and cash equivalents at end of the	15,247	18,825	15,247	18,825
financial period (Note 1)				

#### **Explanatory Notes:**

## Note 1

	Grou	p
	6 months ende	d 30 June
	2011	2010
	S\$'000	S\$'000
Cash and cash equivalents	15,428	18,853
Restricted deposits	(181)	(28)
Cash and cash equivalents per consolidated		
cash flow statement	15,247	18,825

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## Statement of Changes in Equity for second quarter ended 30 June 2011

	Issued and full	y paid				· · · · · · · · · · · · · · · · · · ·	
	Number of shares	Share capital	Foreign currency translation reserve	(Accumulated losses) / retained earnings	Sub-Total	Non-Controlling Interest	Total
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Financial Period ended 30/6/2011 Group							
Balance at 1/4/2011	319,572,675	31,948	(1,465)	(1,798)	28,685	1,012	29,697
Total comprehensive income/ (expenses) for the			(F70)	245	(202)	140	(402)
financial period		-	(578)	315	(263)	140	(123)
Disposal of subsidiary	-	-	-	-	-	78	78
Balance at 30/6/2011	319,572,675	31,948	(2,043)	(1,483)	28,422	1,230	29,652
Company							
Balance at 1/4/2011	319,572,675	31,948	-	6,628	38,576	-	38,576
Total comprehensive income/ (expenses) for the							
financial period	-	-		(350)	(350)	<u>-</u>	(350)
Balance at 30/6/2011	319,572,675	31,948	-	6,278	38,226	_	38,226

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

## Statement of Changes in Equity for the second quarter ended 30 June 2010

	Issued and full	y paid					
	Number of shares	Share capital	Foreign currency translation reserve	(Accumulated losses) / retained earnings	Sub-Total	Non-Controlling Interest	Total
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Financial Period ended 30/6/2010 Group							
Balance at 1/4/2010	319,572,675	31,948	(674)	(3,657)	27,617	1,118	28,735
Total comprehensive income/ (expenses) for the financial period	-	•	102	526	628	(107)	521
Balance at 30/6/2010	319,572,675	31,948	(572)	(3,131)	28,245	1,011	29,256
Company							
Balance at 1/4/2010	319,572,675	31,948	-	(472)	31,476	-	31,476
Total comprehensive income/ (expenses) for the financial period	-	-	-	7,929	7,929	-	7,929
Balance at 30/6/2010	319,572,675	31,948	-	7,457	39,405	•	39,405

<sup>1(</sup>d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## Statement of Changes in Equity for the 6 month period ended 30 June 2011

	Issued and full	y paid					
			Foreign currency	(Accumulated losses) /	Equity attributable		
rg.	Number	Share	translation	retained	to owners of	Non-controlling	
·	of shares	capital	reserve	earnings	the Company	Interest	Total
		\$\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Financial period ended 30/06/2011							
Group							
Balance at 1/1/2011	319,572,675	31,948	(1,381)	(2,221)	28,346	1,029	29,375
Total comprehensive income/							
(expenses) for the							
financial period	-	-	(662)	738	76	204	280
Disposal of subsidiary	-	-	-	-	-	78	78
Dividend paid to							
Non-controlling interest	-	•	-	-	-	(81)	(81)
Balance at 30/06/2011	319,572,675	31,948	(2,043)	(1,483)	28,422	1,230	29,652
Company							
Balance at 1/1/2011	319,572,675	31,948	-	6,708	38,656	_	38,656
Total comprehensive income/							
(expenses) for the							(400)
financial period	-	-	-	(430)	(430)	-	(430)
Balance at 30/06/2011	319,572,675	31,948	_	6,278	38,226	N N	38,226

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

## Statement of Changes in Equity for the 6 month period ended 30 June 2010

	Issued and full	y paid					
	Number of shares	Share capital	Foreign currency translation reserve	(Accumulated losses) / retained earnings	Equity attributable to owners of the Company	Non-controlling Interest	Total
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Financial period ended 30/06/2010							
Group Balance at 1/1/2010	319,572,675	31,948	(1,942)	(3,968)	26,038	660	26,698
Total comprehensive income/ (expenses) for the financial period	-	-	1,370	837	2,207	392	2,599
Dividend paid to Non-controlling interest	_	-	-	_	-	(41)	(41
Balance at 30/06/2010	319,572,675	31,948	(572)	(3,131)	28,245	1,011	29,256
Company							
Balance at 1/1/2010	319,572,675	31,948	-	(402)	31,546		31,546
Total comprehensive income/ (expenses) for the financial period	u .	-		7,859	7,859	-	7,859
Balance at 30/06/2010	319,572,675	31,948	_	7,457	39,405	-	39,405

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous financial year reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

None

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the preceding year.

	Co	mpany
	As at 30/06/2011	As at 31/12/2010
Ordinary shares	319,572,675	319,572,675

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period report on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

These figures have neither been audited nor reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has adopted the same accounting policies and methods of computation in the financial statements for the current period as those applied in their audited financial statements for the year ended 31 December 2010.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Not applicable.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Grou	ıp qı	Group	)	
				d 30 June	
	Q2 2011	Q2 2010	2011	2010	
,	cents	cents	cents	cents	
Based on the weighted average number of ordinary shares on issue <sup>(1)</sup>	0.10	0.16	0.23	0.26	
On fully diluted basis (detailing any adjustments made to the earnings) <sup>(2)</sup>	n.a	n.a	n.a	n.a	

n.a.: not applicable

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the: (a) current financial period reported on; and (b) immediately preceding financial year.

	As at 30/06/2011		As at 31/12/2010	
	Group cents	Company cents	Group cents	Company cents
Net asset value per ordinary share (1)	8.89	11.96	8.87	12.10

<sup>(1)</sup> The net asset value per ordinary share of the Group and the Company has been computed based on the net asset value of the Group and the Company at the relevant financial period/year end and the existing issued share capital of 319,572,675 shares.

<sup>(1)</sup> For comparative purposes, the earnings per ordinary share of the Group has been computed based on the net profit after tax from the financial statements of the relevant financial period and the weighted average number of ordinary shares issued of 319,572,675 shares for quarter ended 30 June 2011 and 2010.

<sup>(2)</sup> Diluted earnings per share have not been calculated as no diluting events existed during these periods. No share options were granted to any employees during these periods.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

## Review of results for the second quarter ended 30 June 2011 as compared to corresponding quarter ended 30 June 2010

The Group achieved consolidated revenue of \$\$3.9 million for the quarter ended 30 June 2011, representing an increase of 42% against revenue recorded in the corresponding quarter of 2010.

The higher revenue recorded is mainly attributable to the higher system sale revenue of OSS BU from the South East Asia (SEA) region, which increased S\$1.2 million quarter against quarter. Marginal revenue improvement was also noted for TECH BU, while VAS BU underperformed mainly due to lower system sale revenue realised from the Middle East & Africa (MEA) region.

The substantial decline in system sale revenue for VAS BU in the quarter under review as compared to corresponding quarter in 2010 was however mitigated by a welcome improvement in revenue from its managed service contracts in South Asia (SA).

With the completion of the acquisition of property in the current financial year, the Group's property investment is now contributing a new stream of recurring rental revenue for the Group, classified under OHQ BU.

Group consolidated revenue for the quarter under review, as analysed by business unit, is provided below:

	Q2 2011 S\$'000	Sales mix %	Q2 2010 S\$'000	Sales mix %
Mobile Technology (TECH BU)	1,403	35	1,316	47
Mobile Value-Added-Services (VAS BU)	680	17	828	30
Operational Headquarters (OHQ BU)	29	1	•	-
Operation Support Systems (OSS BU)	1,854	47	645	23
Total	3,966	100	2,790	100

In summary, the Group recorded an overall improvement in consolidated revenue across two regions of focus – SEA and SA. SEA remained the largest source of Group revenue and ended the quarter under review with a contribution of S\$3.6 million, a 65% improvement quarter-against-quarter. This improvement is mainly due to the higher system sale revenue of OSS BU as well as a marginal improvement in managed service revenues of TECH and VAS BUs.

In the wake of underperformance of the MEA region due to the paucity of system sale revenues in the quarter under review, revenue improvement in SA region of 100% quarter against quarter is encouraging as it was attributable to recurring managed service revenue growth – a revenue type that the Group has been striving to nurture and grow.

Group consolidated revenue for the quarter under review, as analysed by geographical segment, is provided below:

External Sales	Q2 2011						
	TECH S\$'000	VAS S\$'000	OSS S\$'000	OHQ S\$'000	Group S\$'000		
South East Asia (SEA)	1,395	315	1,823	29	3,562		
South Asia (SA)	8	304	9	-	321		
Middle East & Africa (MEA)	-	39	-	-	39		
Others	-	22	22	-	44		
Total ·	1,403	680	1,854	29	3,966		

External Sales	Q2 2010						
	TECH S\$'000	VAS S\$'000	OSS S\$'000	OHQ S\$'000	Group S\$'000		
South East Asia (SEA)	1,302	223	633	-	2,158		
South Asia (SA)	14	149	11	-	174		
Middle East & África (MEA)		334	-	-	334		
Others	-	122	2	-	124		
Total	1,316	828	645	-	2,790		

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on (continued)

#### Review of results for the second quarter ended 30 June 2011 as compared to corresponding quarter ended 30 June 2010 (continued)

Group consolidated revenue can be decomposed into revenue generated from two types of contracts, as described below:

- (a) System Sale this refers to contracts that involve the outright purchase by customers of systems comprising the Group's products and technologies, and where these systems are in turn delivered as turnkey solutions. The scope of work for a system sale contract includes system design, implementation, testing and commissioning services.
- (b) Managed Service this refers to contracts that involve the provision of both systems comprising the Group's products and technologies as well as the Group's professional services, on a recurring, revenue sharing, software-as-a-service, pay-per-use or monthly or quarterly fixed and variable fee basis. Also treated as a managed service contract are system maintenance and technical support contracts with existing customers of the Group.

The Group ended second quarter ended 30 June 2011 with higher revenue from both system sale and managed service contracts as compared to the corresponding quarter of 2010. System sale revenue jumped 108% quarter-against-quarter (mainly attributable to higher system sale revenue of OSS BU) while managed service revenue climbed 15% higher to \$\$2.4 million. Growth in managed service revenue during the quarter was underpinned by both improvement in maintenance and support services income as well as significantly improved revenue share contract performance.

The higher revenue achieved for the quarter under review was attributable to the higher system sale revenue of OSS BU. As such, much lower gross profit margin was achieved in the current quarter owing largely to higher third-party system component costs. In addition, allowances of S\$0.2 million were made in the quarter under review to account for foreseeable losses in respect of work scope changes on certain system sale contracts in MEA that arose due to factors outside the control of the Group. Furthermore, system sale revenue realised in the corresponding quarter in 2010 comprised higher margin contracts in MEA, which does not feature in the revenue for the current quarter. The combination of these factors have resulted in the sharp drop in gross profit margin to 9% recorded for the quarter under review, as compared to 63% for the corresponding quarter in the previous year. Excluding the aforesaid allowances, the gross profit margin achieved for the quarter under review would have been 21% instead of the 9% recorded.

However, gross profit realised from the managed service contracts of the Group improved significantly to S\$1.6 million, corresponding to a gross profit margin of 67%, as compared to S\$1.1 million and 54% respectively for the corresponding quarter of 2010.

Group consolidated revenue for the quarter under review, as analysed by contract type, is provided below:

External Sales		Q2 2011			Q2 2010		
	System Sale	Managed Service	Group	System Sale	Managed Service	Group	
Revenue	1,593	2,373	3,966	738	2,052	2,790	
Gross Profit	147	1,581	1,728	468	1,101	1,569	
Gross Profit (%)	9%	67%	44%	63%	54%	56%	

For the quarter under review, the Group recorded net profit of S\$0.5 million and EBITDA of S\$0.7 million, as compared to a net profit of S\$0.4 million and EBITDA of S\$0.5 million respectively for the corresponding quarter ended 30 June 2010.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on (continued)

## Review of results for the six month period ended 30 June 2011 as compared to corresponding quarter ended 30 June 2010

The Group recorded consolidated revenue of S\$7.2 million for the six months period ended 30 June 2011, representing a decrease of 8% against revenue achieved in the corresponding period ended 30 June 2010.

The lower revenue recorded in the six month period under review is attributable to lower revenue recorded by OSS BU and VAS BU as compared to the corresponding period in 2010.

OSS BU closed the six months ended 30 June 2011 with an overall decline in revenue - in particular, system sale revenue within SEA, which fell S\$0.7 million or 20%. Meanwhile, the MEA region's revenue underperformance (mainly due to an absence of system sale revenue during this period) and the defocusing from other territories were the main reasons for VAS BU's revenue decline of S\$0.3 million or 18%.

Inspite of lower revenue at both OSS and VAS BUs, the following positive observations were noted for the period:

- \* Increase in revenue of TECH BU in SEA, which were attritbutable to both improvement in system sale and managed service revenues;
- \* Improvement in VAS BU's revenue in SA, which were attributable to higher managed service income; and
- New stream of recurring rental income from the property acquired in November 2010.

Group consolidated revenue for the six month period under review, as analysed by business unit, is provided below:

	2011 S\$'000	Sales mix %	2010 S\$'000	Sales mix %
Mobile Technology (TECH BU)	2,827	39	2,582	33
Mobile Value-Added-Services (VAS BU)	1,403	20	1,722	22
Operational Headquarters (OHQ BU)	122	2	2	0
Operation Support Systems (OSS BU)	2,836	39	3,526	45
Total	7,188	100	7,832	100

Across the Group's three regions of focus – South East Asia (SEA), South Asia (SA) and the Middle East and Africa (MEA), revenue from SEA continues to be the most significant contributor to Group consolidated revenue for the six month period ended 30 June 2011. With the exception of SA, Group revenue for the six month period under review declined in all other regions of focus as compared to the corresponding period in 2010.

Revenue derived from SEA decreased by S\$0.5m or 7%. The decrease in revenue contribution from this region was attributable primarily to the lower revenue recorded by OSS BU and VAS BU.

Revenue from SA had grown into the second largest contributor to Group consolidated revenue, mainly due to the substantial improvement in the performance of VAS BU revenue sharing based managed service contracts in this region.

Revenue from MEA showed a decline of 47% against the result achieved in the corresponding period ended 30 June 2010, primarily due to lower system sale revenue secured within the region.

With the completion of the disposal of the Group's 51% subsidiary incorporated in Hong Kong, the significance of other territories – the 'Others' reporting segment is expected to be substantially reduced in future reporting periods.

Group consolidated revenue for the six month period under review, as analysed by geographical segment, is provided below:

External Sales	2011						
External Guido	TECH S\$'000	VAS S\$'000	OSS S\$'000	OHQ S\$'000	Group S\$'000		
South East Asia (SEA)	2,811	470	2,796	122	6,199		
South Asia (SA)	16	547	18	-	581		
Middle East & Africa (MEA)	-	346	-		346		
Others		40	22	<u>.</u>	62		
Total	2,827	1,403	2,836	122	7,188		

External Sales	2010				
	TECH \$\$'000	VAS S\$'000	OSS S\$'000	OHQ S\$'000	Group S\$'000
South East Asia (SEA)	2,556	611	3,504	2	6,673
South Asia (SA)	26	266	21	-	313
Middle East & Africa (MEA)	-	658	-	-	658
Others	-	187	2		189
Total	2,582	1,722	3,526	2	7,832

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on (continued)

## Review of results for the six month ended 30 June 2011 as compared to corresponding quarter ended 30 June 2010 (continued)

For the six month period under review, the 8% decrease in Group consolidated revenue was mainly attributable to a decline of S\$0.9 million in system sale revenue, which offset the improvement of S\$0.3 million in managed service revenue. Nevertheless, managed service revenues now constitute 62% of Group revenue for the six month period ended 30 June 2011 at as compared to 53% in the corresponding period in 2010.

The gross profit margin realised for system sale revenues showed a significant decline to 22% from 35% of the corresponding period ended 30 June 2010. This was mainly due to substantially lower system sale revenue from MEA and the allowances made in respect of work scope changes on certain system sale contracts that arose due to factors outside the control of the Group coupled with the lower-margin system sale revenue of OSS BU.

Gross profit generated from managed service revenue meanwhile improved by 18% against the corresponding period in 2010, primarily due to the increase in revenue achieved and favourable sales mix comprising a higher composition of revenue share and maintenance-based managed service income.

Group consolidated revenue for the six month period under review, as analysed by contract type, is provided below:

External Sales		2011			2010		
	System Sale	Managed Service	Group	System Sale	Managed Service	Group	
Revenue	2,726	4,462	7,188	3,678	4,154	7,832	
Gross Profit	597	2,973	3,570	1,304	2,510	3,814	
Gross Profit (%)	22%	67%	50%	35%	60%	49%	

For the six month period ended 30 June 2011, the Group recorded net profit of \$\$0.9 million and EBITDA of \$\$1.4 million, as compared to a net profit of \$\$1.2 million and EBITDA of \$\$1.5 million respectively for the corresponding period in 2010. The 19% decrease in net profit was mainly due to lower revenue recorded for the six month period under review.

## Review of the Group's financial position as at 30 June 2011 as compared to the Group's financial position as at 31 December 2010

Current assets decreased by \$\$1.4 million or 6% from \$\$24.4 million as at 31 December 2010 to \$\$23.1 million as at 30 June 2011. This decrease was attributable mainly to the decrease in cash and cash equivalents of \$\$1.8 million arising from settlement of the property acquisition contract that amounted to \$\$3.2 million.

Total non-current assets of the Group increased by S\$1 million or 9%, from S\$11.2 million as at 31 December 2010 to S\$12.2 million as at 30 June 2011. This increase was attributable mainly to the acquisition of the above-mentioned property. This increase was however offset by the decrease in non-current receivables as a result of collection received and reclassification of a trade receivable from non-current to current.

Total liabilities of the Group decreased by S\$0.7 million (or 11%) from S\$6.3 million as at 31 December 2010 to S\$5.6 million as at 30 June 2011. The decrease was mainly due to a reduction in trade and other payables.

# Review of the Group's cash flow for the quarter and six month period ended 30 June 2011 as compared to the corresponding period ended 30 June 2010

The Group's cash used in operations for the quarter under review was \$\$1.4 million, an increase of 6% as compared to cash used in operations of \$\$1.3 million for the corresponding period in 2010. This increase was attributable mainly to lower collection from receivables. The Group's cash generated from operations for the six months period under review was \$\$1.8 million, a decrease of 50% as compared to cash generated from operations of \$\$3.6 million for the corresponding period ended 30 June 2010. This decrease was primarily due to lower account receivables of the Group at the beginning of the six month period under review as compared to the prior year.

Operating cash flow before working capital changes for the quarter under review increased to \$\$0.4 million as compared to \$\$0.2 million for the corresponding period ended 30 June 2010. This increase in operating cash flow was mainly due to higher EBITDA of the Group in the quarter under review of \$\$0.7 million as compared to EBITDA of \$\$0.5 million in the corresponding quarter ended 30 June 2010. Operating cash flow before working capital changes for the six month period under review decreased to \$\$0.8 million as compared to \$\$1 million for the corresponding period ended 30 June 2010. This decrease in operating cash flow was mainly due to lower EBITDA of the Group in the six months period under review of \$\$1.4 million as compared to EBITDA of \$\$1.5 million in the corresponding quarter ended 30 June 2010.

## 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No profit forecast has been issued for the financial period under review.

# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group will continue to execute the strategies for growth and development as described below:

#### \* Defend Existing Businesses

To nurture further growth in managed service revenues through enhanced capabilities in service creation and service management. To this end, the Group's sales and distribution infrastructure in MEA and SA regions in particular will also be further strengthened in the coming quarters.

#### \* Re-Establish Growth Path

The Group will re-establish its growth path both organically and by way of acquisition of and/or strategic investment in complementary businesses.

#### \* Brand Building

The Group will continue to execute brand building initiatives that focus on the repositioning of the Group towards its customers, business partners and shareholders.

#### \* Growing Recurrent Revenues

Building up a larger base of recurring revenue has also been a key focus of the Group's development strategy to ensure sustainable profitability and profit growth. This recurring stream of income is reported as "managed services" contract revenues. On this note, managed service-related revenue of the Group showed growth of 7% in the six months under review as compared to the corresponding period in 2010.

#### \* Prospects for 2011

With the Group securing its removal from the SGX Watch List on 2 June 2011, the Directors and management are optimistic of extending the Group's track record of profitable performance.

However, the Directors and Management of the Group expect second half of 2011 to continue to be a challenging period due to the following factors:

- (a) Intensifying competition for many of the Group's more mature products and technologies;
- (b) Pressure on the Group's capacity to recruit and retain suitable human capital to support growth and development plans partly due to increased competition for talent in SEA and MEA; and
- (c) Political instability or civil unrest in MEA which may affect new investment by mobile network operators or hamper the progress of imminent or existing system implementation projects.

#### 11. Dividend

#### (a) Current Financial Year Reported On

Any dividend declared for the current financial period reported on? Yes

Name of Dividend	Interim		
Dividend Type	Cash		
Dividend Amount per share (in cents)	0.1 Singapore Cents per ordinary		
Tax Rate	Tax-exempt (one-tier)		

## (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes

Name of Dividend	Interim
Dividend Type	Cash
Dividend Amount per share (in cents)	0.1 Singapore Cents per ordinary
Tax Rate	Tax-exempt (one-tier)

## (c) Date payable

To be announced at a later date.

#### (d) Books closure date

To be announced at a later date.

#### 12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

13. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

Not applicable.

14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Not applicable.

15. A breakdown of sales.

Not applicable.

16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

Not applicable.

## 17. Interested Person Transactions

Name of the Interested Person	person transa financial yea (excluding tra than S\$100,000 conducted und	e of all interested ctions during the ir under review ansactions less and transactions der shareholders' uant to Rule 920)	interested person transactions conducted under shareholders' mandate		
	6 months e	6 months ended 30 June			
	2011	2010	2011	2010	
	S\$'000	S\$'000	S\$'000	S\$'000	
AESBI Power System Sdn Bhd *	134	164	Nil	Nil	

<sup>\*</sup> A wholly-owned subsidiary of Advance Synergy Capital Sdn. Bhd. (a subsidiary of Advance Synergy Berhad)

## BY ORDER OF THE BOARD

Anton Syazi Ahmad Sebi Chief Executive Officer 12 August 2011

# CONFIRMATION OF NEGATIVE ASSURANCE ON INTERIM RESULTS BY THE BOARD OF DIRECTORS (THE "BOARD") OF UNIFIED COMMUNICATIONS HOLDINGS LIMITED (THE "COMPANY") PURSUANT TO RULE 705(4) OF THE LISTING MANUAL OF THE SINGAPORE EXCHANGE SECURITIES TRADING LIMITED

## Confirmation by the Board Pursuant to Rule 705(4)

We, Wong Tze Leng and Anton Syazi Ahmad Sebi, being two directors of the Company, do hereby confirm on behalf of the directors of the Company that, to the best of their knowledge, nothing has come to the attention of the board of directors of the Company which may render the financial results for the period ended 30 June 2011 to be false or misleading.

On behalf of the board of directors

Wong Tze Leng Executive Chairman Anton Syazi Ahmad Sebi Executive Director and Chief Executive Officer

Date: 12 AUG 2011